

Lecture 17: Risk and Risk Aversion

17.1 Risk aversion in the EU model

Risk aversion is the (weak) preference for $\mathbf{E} X$ for sure to X for all nondegenerate random variables X . That is,

$$u(\mathbf{E} X) \geq \mathbf{E} u(X).$$

In particular, if an EU dm with utility u is risk averse, and X assumes the values x and y with probabilities $1 - p$ and p respectively, then

$$u((1 - p)x + py) \geq u((1 - p)x + py).$$

In other words, u is **concave**. Conversely if u is concave, then the dm is risk averse, which is a mathematical result known as *Jensen's inequality*.

In practice, it is easiest to identify concave functions by their derivatives. A differentiable utility u is concave if and only $u'(x)$ is a monotone decreasing function of x . A twice-differentiable utility u is concave if and only $u''(x) \leq 0$ for all x . Note that linear functions are concave. A dm with a linear utility is **risk neutral** and ranks random variables according to their expectation.

17.2 Stochastic dominance

The rv X **stochastically dominates** Y if

$$\mathbf{E} u(X) \geq \mathbf{E} u(Y) \text{ for every monotone nondecreasing function } u.$$

17.2.1 Theorem X stochastically dominates Y if and only if

$$F_X(t) \leq F_Y(t) \text{ for all } t.$$

17.3 Riskiness

The rv X is **riskier** than Y if

$$\mathbf{E} u(X) \leq \mathbf{E} u(Y) \text{ for every concave function } u.$$

Suppose the supports of F_X and F_Y satisfy $F(a) = F_Y(a) = 0$ and $F(b) = F_Y(b) = 1$.

17.3.1 Theorem *The following are equivalent.*

$$\forall s \in [a, b] \quad \int_a^s F_X(t) dt \geq \int_a^s F_Y(t) dt \quad \& \quad \int_a^b F_X(t) dt = \int_a^b F_Y(t) dt \quad (1)$$

$$\mathbf{E} u(X) \leq \mathbf{E} u(Y) \text{ for every concave function } u. \quad (2)$$

$$X = Y + Z \quad \text{where } \mathbf{E}(Z|Y) = 0. \quad (3)$$

Proof that (2) implies (1): Let $s \in [a, b]$. Integrating by parts,

$$\begin{aligned} \int_a^s F_X(t) dt &= tF_X(t) \Big|_a^s - \int_a^s t dF_X(t). \\ &= sF_X(s) - \int_a^s t dF_X(t) \\ &= \int_a^s (s-t) dF_X(t) \\ &= \int_a^b (s-t)^+ dF_X(t). \end{aligned}$$

Similarly

$$\int_a^s F_Y(t) dt = \int_a^b (s-t)^+ dF_Y(t).$$

Since $(s-t)^+$ is a convex function of t , (2) implies

$$\int_a^s F_X(t) dt = \int_a^b (s-t)^+ dF_X(t) \geq \int_a^b (s-t)^+ dF_Y(t) = \int_a^s F_Y(t) dt.$$

When $s = b$, this becomes $\int_a^b F_X(t) dt = \int_a^b (b-t) dF_X(t)$. Now $b-t$ is both convex and concave in t , so we must have $\int_a^b F_X(t) dt = \int_a^b F_Y(t) dt$. ■

17.4 Comparative risk aversion

A risk averse dm will pay to eliminate risk. We will say that one dm is **more risk averse** than another if his willingness to pay is always higher. Specifically, define **risk premium** $\pi_u(w, Z)$ by the equation

$$u(w + \mathbf{E} Z - \pi_u(w, Z)) = \mathbf{E} u(w + Z). \quad (\star)$$

It is the most that an EU decision maker with von Bernoulli utility function u would be willing to pay to completely insure against the risk Z to his initial wealth w .

When u is twice differentiable, the **(Arrow-Pratt) coefficient of risk aversion** r_u is defined by

$$r_u(w) = -\frac{u''(w)}{u'(w)}.$$

Note that this coefficient is invariant under positive affine transformations of u , so it really is a property of the preferences.

17.4.1 Theorem *Let u and v be continuous strictly increasing functions that are twice differentiable with strictly positive derivatives. Then the following statements are equivalent.*

1. For all w and all random variables Z that satisfy $\mathbf{E} Z = 0$,

$$\pi_u(w, Z) \geq \pi_v(w, Z).$$

2. There exists a concave strictly increasing function g defined on the range of v satisfying

$$u = g \circ v.$$

3. For all w ,

$$-\frac{u''(w)}{u'(w)} \geq -\frac{v''(w)}{v'(w)}.$$

For a pedantic proof, see my on-line notes [2].

17.4.1 Interpretation of the Arrow–Pratt–deFinetti coefficient

For each ε small enough let Z_ε be a random variable that takes on each of the values ε and $-\varepsilon$ with probability $\frac{1}{2}$. Then $\mathbf{E} Z_\varepsilon = 0$ and Z_ε is admissible for u at w . To simplify notation, define the real function p on A by $p(\varepsilon) = \pi_u(w, Z_\varepsilon)$. Note that $p(0) = 0$, $p(\varepsilon) = p(-\varepsilon)$, and by definition,

$$u(w - p(\varepsilon)) = \frac{1}{2}u(w + \varepsilon) + \frac{1}{2}u(w - \varepsilon). \quad (4)$$

Note that (4) implies that the function p is twice differentiable on A .¹ But since the risk premium is unique this function must be p .

Since (4) holds for all small ε , we may differentiate both sides to get

$$-u'(w - p(\varepsilon))p'(\varepsilon) = \frac{1}{2}u'(w + \varepsilon) - \frac{1}{2}u'(w - \varepsilon).$$

In particular, $p'(0) = 0$. Differentiating a second time yields

$$u''(w - p(\varepsilon))(p'(\varepsilon))^2 - p''(\varepsilon)u'(w - p(\varepsilon)) = \frac{1}{2}u''(w + \varepsilon) + \frac{1}{2}u''(w - \varepsilon).$$

¹To see this, define the function $f: A \times (D - w) \rightarrow \mathbf{R}$ by

$$f(\varepsilon, \eta) = u(w - \eta) - \frac{1}{2}u(w + \varepsilon) - \frac{1}{2}u(w - \varepsilon) \quad (5)$$

and note that f is twice differentiable, $f(0, 0) = 0$, and $\frac{\partial f(0, 0)}{\partial \eta} = -u'(w) < 0$. Therefore by the Implicit Function Theorem (see, e.g., [4, Theorem 2, p. 235]) there is a unique twice differentiable function defined on a neighborhood of zero giving η as a function of ε to satisfy equation (5).

In particular, using $p(0) = p'(0) = 0$, we have

$$p''(0) = -\frac{u''(w)}{u'(w)} = r_u(w).$$

We can apply Taylor's Theorem [3, p. 290] to write

$$\begin{aligned} p(\varepsilon) &= p(0) + \varepsilon p'(0) + \frac{\varepsilon^2}{2} (p''(0) + r(\varepsilon)) \\ &= \frac{\varepsilon^2}{2} (p''(0) + r(\varepsilon)), \end{aligned} \tag{6}$$

where $\lim_{\varepsilon \rightarrow 0} r(\varepsilon) = 0$.²

Now the variance of Z_ε is ε^2 . So $\frac{p(\varepsilon)}{\varepsilon^2}$ is the fraction of the variance that someone with utility u would be willing to pay to insure against Z_ε . The limit of this fraction as $\varepsilon \rightarrow 0$ is then $\frac{1}{2}r_u(w)$. In fact, this generalizes to more general admissible small random variables with variance $\varepsilon > 0$.

17.4.2 Sketch of Proof of Theorem 17.4.1

(1) \implies (3): Using equation (6) and $p_u \geq p_v$, we conclude

$$p_u''(0) + R_u(\varepsilon) \geq p_v''(0) + R_v(\varepsilon)$$

for all $\varepsilon > 0$ in A . Letting $\varepsilon \downarrow 0$, we conclude that

$$p_u''(0) \geq p_v''(0).$$

That is,

$$-\frac{u''(w)}{u'(w)} \geq -\frac{v''(w)}{v'(w)}.$$

(3) \implies (2): Since u and v are both strictly increasing, the function

$$g = u \circ v^{-1}$$

is strictly increasing and satisfies $u = g \circ v$. What we need to show is that g is strictly concave, which we shall accomplish by showing that $g'' < 0$. Now $u(w) = g(v(w))$ for all w , we may differentiate both sides to conclude

$$u'(w) = g'(v(w))v'(w) \tag{7}$$

and

$$u''(w) = g''(v(w))(v'(w))^2 + g'(v(w))v''(w). \tag{8}$$

²The form of Taylor's Theorem given by Hardy [3] requires only twice differentiability at 0, not twice continuous differentiability on a neighborhood of 0.

Dividing (8) by (7) yields

$$\frac{u''(w)}{u'(w)} = \frac{g''(v(w))}{g'(v(w))}v'(w) + \frac{v''(w)}{v'(w)}.$$

Thus $r_u \geq r_v$ implies $\frac{g''(v(w))}{g'(v(w))}v'(w) \leq 0$, but $u' > 0$ and $v' > 0$ imply $g'(v(w)) = \frac{u'(v(w))}{v'(w)} > 0$, so $g''(v(w)) \leq 0$. Thus g is concave.

(2) \implies (1): This is clearly a job for Jensen's inequality. Let $\mathbf{E}Z = 0$. Observe that

$$\begin{aligned} u(w - \pi_u(w, Z)) &= \mathbf{E}u(w + Z) \\ &= \mathbf{E}g(v(w + Z)) \\ &\leq g(\mathbf{E}v(w + Z)) \\ &= g(v(w - \pi_v(w, Z))) \\ &= u(w - \pi_v(w, Z)), \end{aligned}$$

where the inequality follows from Jensen's inequality and the concavity of g , and the other equalities are either from the definition of the risk premium or the assumption that statement (2) holds.

Since u is strictly increasing it follows that $\pi_u(w, Z) \geq \pi_v(w, Z)$.

17.5 Recovering the utility from the risk aversion

We can recover the utility function from the coefficient of risk aversion.

17.5.1 Theorem *Let $r: D \rightarrow \mathbf{R}$ be a continuous function on an open interval D . Then there is a C^2 utility $u: D \rightarrow \mathbf{R}$ satisfying $u'(w) > 0$ for all $w \in D$ and*

$$-\frac{u''(w)}{u'(w)} = r(w) \quad \text{for all } w \in D.$$

The function u is unique up to positive affine transformation and is given by

$$u(w) = \alpha \int_a^w e^{-R(x)} dx + \beta$$

where $a \in D$, $\alpha > 0$,

$$R(x) = \int_a^x r(t) dt,$$

and β is an arbitrary real number.

Proof: Observe that we are seeking a solution to the linear differential equation

$$u''(x) - r(x)u'(x) = 0.$$

Letting $f(x)$ denote $u'(x)$, this becomes the first order equation

$$f'(x) + r(x)f(x) = 0.$$

It is well known, see, e.g, Apostol [1, Theorem 8.3, p. 310], that for each $a \in D$ and $\alpha \in \mathbf{R}$, this equation has a unique solution satisfying $f(a) = \alpha$. It is given by

$$f(x) = \alpha e^{-R(x)}, \quad \text{where } R(x) = \int_a^x r(t) dt.$$

Any such solution is continuous, so by the same result (now with $P = 0$ and $Q = f$), the differential equation

$$u'(x) = f(x)$$

has a solution u given by

$$\begin{aligned} u(x) &= \int_a^x f(t) dt + \beta \\ &= \alpha \int_a^x e^{-R(t)} dt + \beta. \end{aligned}$$

To guarantee that $u'(x) > 0$, we need only take $\alpha > 0$, as $e^{-R(x)} > 0$. Thus within the class of strictly increasing functions, given a , the utility u is unique up to the constants $\alpha > 0$ and β . ■

17.5.2 Example (Constant absolute risk aversion (cara)) Suppose the risk aversion function is constant:

$$r(x) = c$$

for all x . Then assuming $a = 0$ is in the domain, we have $R(x) = cx$, so

$$u(x) = \alpha \int_0^x e^{-ct} dt + \beta.$$

If $c = 0$, then $\int_0^x e^{-0t} dt = \int_0^x 1 dt = x$

$$u(x) = \alpha x + \beta.$$

If $c \neq 0$, then $R(x) = cx$, and the primitive of $e^{-cx} = -\frac{1}{c}e^{-cx}$, so $\int_0^x e^{-ct} dt = -\frac{1}{c}e^{-cx} - (-\frac{1}{c}e^{-c0}) = -\frac{1}{c}(e^{-cx} - 1)$, so our formula gives

$$u(x) = -\frac{\alpha}{c}(e^{-cx} - 1) + \beta.$$

We can choose particularly aesthetic values of α and β . For $c = 0$, choose $\alpha = 1$ and $\beta = 0$, to get

$$u(x) = x \quad (c = 0).$$

For $c > 0$, set $\beta = 0$ and $\alpha = c > 0$ to get

$$u(x) = 1 - e^{-cx} \quad (c > 0).$$

For $c < 0$, set $\beta = 0$ and $\alpha = -c > 0$, to get

$$u(x) = e^{-cx} - 1 \quad (c < 0).$$

□

References

- [1] T. M. Apostol. 1967. *Calculus*, 2d. ed., volume 1. Waltham, Massachusetts: Blaisdell.
- [2] K. C. Border. 1996. Pedantic notes on the risk premium and risk aversion.
<http://www.its.caltech.edu/~kcborder/Notes/RiskAversion.pdf>
- [3] G. H. Hardy. 1952. *A course of pure mathematics*, 10th. ed. Cambridge: Cambridge University Press.
- [4] J. E. Marsden. 1974. *Elementary classical analysis*. San Francisco: W. H. Freeman and Company.

