# ExpEcon Methods: Measurement Error & Attenuation Bias in OLS

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# Instrumental Variable (IV)

to deal with

# Measurement Error (ME)

# Gillen, Snowberg & Yariv (2019)

- Measurement errors (ME) in a lab
  - · Participant's attention and focus
  - Rounding due to finite choice menus
- This paper illustrates the issue and proposes a mix of statistical tools (duplicate elicitations and IV approach) and design recommendations
  - Other ways to solve: improve elicitation techniques, multiple rounds, ...

• Gender gap in competition (?)

• Low correlation between different methods of measuring risk (?)

• Compound risk and ambiguity are separate phenomena (???)

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  - $\implies\,$  risk attitudes and overconfidence account for the gap
    - Linearly include controls
    - Principal component analysis
    - Instrumental variables
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 $\implies$  very little difference btw the two attitudes

• Obviously related instrumental variables (ORIV)

#### Definition

The model  $X = X^* + \nu_X$  with  $X^*$  and  $\nu_X$  independent and  $E[\nu_X] = 0$  is known as **classical measurement error**.

#### Definition

We say that there is **endogeneity** in the linear model  $Y = \beta X + \varepsilon$ if  $\beta$  is the parameter of interest and  $E[X\varepsilon] \neq 0$ . Suppose that we are interested in to estimate the *relationship* between the two variables,  $Y^*$  and  $X^*$ .

But we can only observe variables measured with independent and identically distributed error,

 $Y = Y^* + \nu_Y$  and  $X = X^* + \nu_X$ 

with  $E[\nu_k] = 0$ ,  $Var[\nu_k] = \sigma_{\nu_k}^2$ , and  $E[\nu_Y \nu_X] = 0$ .

The ideal regression model would be

 $\mathbf{Y}^* = \alpha^* + \beta^* \mathbf{X}^* + \varepsilon^*.$ 

Instead, we can only estimate

$$\mathbf{Y} = \alpha + \beta \mathbf{X} + \varepsilon$$

where  $\alpha$  is a constant and  $\varepsilon$  is a mean-zero random noise.

In this case, we have an endogeneity problem.

#### **Measurement Error**

#### Why?

$$Y^* = \alpha^* + \beta^* X^* + \varepsilon^* \implies Y - \nu_Y = \alpha^* + \beta^* (X - \nu_X) + \varepsilon^*$$
$$\implies Y = \alpha^* + \beta^* X + \underbrace{(\varepsilon^* - \beta^* \nu_X + \nu_Y)}_{=\varepsilon}$$

#### Hence

$$\mathsf{E}[\mathsf{X}\varepsilon] = \mathsf{E}[(\mathsf{X}^* + \nu_{\mathsf{X}})(\varepsilon^* - \beta^*\nu_{\mathsf{X}} + \nu_{\mathsf{Y}})] = -\beta^*\sigma_{\nu_{\mathsf{X}}}^2 \neq \mathsf{O}$$

if  $\beta^* \neq 0$  and  $\sigma_{\nu_{\chi}}^2 \neq 0$ .

Annotating finite-sample estimates with hats and population moments without hats, we have

$$\hat{\beta} = \frac{\widehat{\mathsf{Cov}}[\mathsf{Y},\mathsf{X}]}{\widehat{\mathsf{Var}}[\mathsf{X}]} = \frac{\widehat{\mathsf{Cov}}[\alpha^* + \beta^*\mathsf{X}^* + \varepsilon^* + \nu_{\mathsf{Y}}, \mathsf{X}^* + \nu_{\mathsf{X}}]}{\widehat{\mathsf{Var}}[\mathsf{X}^* + \nu_{\mathsf{X}}]}$$

and

$$\mathsf{E}[\hat{\beta}] = \mathsf{plim}_{n \to \infty} \hat{\beta} = \beta^* \underbrace{\left(\frac{\sigma_{\chi^*}^2}{\sigma_{\chi^*}^2 + \sigma_{\nu_{\chi}}^2}\right)}_{<1} < \beta^*.$$

This is called measurement error bias or attenuation bias.

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Q. Against false positive... Is this a big problem?

	Error as a percentage of Var[X] and Var[Y]					
	0%	10%	20%	30%	40%	50%
Corr[X, Y]	1.00	0.90***	0.80***	0.70***	0.60***	0.50***
	(0.00)	(0.02)	(0.04)	(0.05)	(0.06)	(0.08)
Corr[E[X], E[Y]]	1.00	0.95***	0.89***	0.82***	0.75***	0.66***
	(0.00)	(0.01)	(0.02)	(0.03)	(0.04)	(0.06)
ORIV Corr[X, Y]	1.00	1.00	1.00	1.00	1.00	1.00
	(0.00)	(0.01)	(0.02)	(0.04)	(0.06)	(0.10)

\* Coefficients and standard errors are averages from 10,000 simulated regressions (N = 100).

 $\implies$  Even a bit of ME causes significant deviations from the true correlation of 1, i.e., Corr[X<sup>\*</sup>, Y<sup>\*</sup>] = 1.

### **Two Replicated Measures**

Suppose that we elicit two replicated measures of X\*, i.e.,

$$X^{a} = X^{*} + 
u_{X}^{a}$$
 and  $X^{b} = X^{*} + 
u_{X}^{b}$ 

with  $\nu_X^a$ ,  $\nu_X^b$  i.i.d. random variables, and  $E[\nu_X^a \nu_X^b] = 0$ .

Apply two-stage least squares (2SLS) to instrument  $X^a$  with  $X^b$ ,

$$X^{a} = \pi_{o} + \pi_{1}X^{b} + \varepsilon_{X} \implies \hat{\pi}_{1} = \frac{\widehat{\operatorname{Cov}}[X^{a}, X^{b}]}{\widehat{\operatorname{Var}}[X^{b}]} \approx \frac{\widehat{\operatorname{Var}}[X^{*}]}{\widehat{\operatorname{Var}}[X^{b}]}$$

Then estimate  $Y = \alpha + \beta (\hat{\pi}_{o} + \hat{\pi}_{1} X^{b}) + \varepsilon_{Y}$ .

$$\hat{\beta} = \frac{\widehat{\mathsf{Cov}}[\alpha^* + \beta^* X^* + \varepsilon^* + \nu_{\mathsf{Y}}, \hat{\pi}_{\mathsf{o}} + \hat{\pi}_{\mathsf{1}} X^b]}{\widehat{\mathsf{Var}}[\hat{\pi}_{\mathsf{o}} + \hat{\pi}_{\mathsf{1}} X^b]} \approx \frac{\beta^* \hat{\pi}_{\mathsf{1}} \widehat{\mathsf{Var}}[X^*]}{(\hat{\pi}_{\mathsf{1}})^2 \widehat{\mathsf{Var}}[X^b]} \to_{p} \beta^*.$$

Thus,  $\hat{\beta}$  is a consistent estimate of  $\beta^*$ .

- Q. Do we instrument  $X^a$  with  $X^b$ , or  $X^b$  with  $X^a$ ?
  - They may produce different results (see Table 5 in the paper).
- A. The **obviously related IV (ORIV)** estimator consolidates the information from these different formulations.



The ORIV regressions estimates a *stacked model* to consolidate the information from the two available instrumentation strategies:

$$\begin{bmatrix} \mathbf{Y} \\ \mathbf{Y} \end{bmatrix} = \begin{bmatrix} \alpha_1 \\ \alpha_2 \end{bmatrix} + \beta \begin{bmatrix} \mathbf{X}^{\mathbf{a}} \\ \mathbf{X}^{\mathbf{b}} \end{bmatrix} + \varepsilon,$$

instrumenting

$$\begin{bmatrix} X^{a} \\ X^{b} \end{bmatrix} \text{ with } W = \begin{bmatrix} X^{b} & O_{N} \\ O_{N} & X^{a} \end{bmatrix}$$

where N is the number of participants and  $O_N$  is an  $N \times 1$  zero matrix.

This is equivalent to estimating a first stage for both instrumentation strategies, then estimating

$$\begin{bmatrix} \mathbf{Y} \\ \mathbf{Y} \end{bmatrix} = \begin{bmatrix} \alpha_1 \\ \alpha_2 \end{bmatrix} + \beta \begin{bmatrix} \hat{\mathbf{X}}^{\mathbf{a}} \\ \hat{\mathbf{X}}^{\mathbf{b}} \end{bmatrix} + \varepsilon.$$

The stacked regression will produce an estimated of  $\beta^*$  that is the *average* of the estimates from the two instrumentation approaches.

#### **Proposition 1** ORIV produces consistent estimates of $\beta^*$ .

#### **Proposition 2**

The ORIV estimator satisfies asymptotic normality under standard conditions. The estimated standard errors, when clustered by participant, are consistent estimates of the asymptotic standard errors.

### **Errors in Outcome and Explanatory Variables**

Suppose that  $Y^a = Y^* + \nu_Y^a$ ,  $Y^b = Y^* + \nu_Y^b$ , with  $E[\nu_Y^a] = E[\nu_Y^b] = 0$ .

$$\begin{bmatrix} Y^{a} \\ Y^{a} \\ Y^{b} \\ Y^{b} \end{bmatrix} = \begin{bmatrix} \alpha_{1} \\ \alpha_{2} \\ \alpha_{3} \\ \alpha_{4} \end{bmatrix} + \beta \begin{bmatrix} X^{a} \\ X^{b} \\ X^{a} \\ X^{b} \end{bmatrix} + \varepsilon, \text{ with } W = \begin{bmatrix} X^{b} & O_{N} & O_{N} & O_{N} \\ O_{N} & X^{a} & O_{N} & O_{N} \\ O_{N} & O_{N} & X^{b} & O_{N} \\ O_{N} & O_{N} & O_{N} & X^{a} \end{bmatrix}$$

\* The existence of ME in Y does not change propositions 1 and 2, although estimated standard errors will increase.

## **Estimating Correlations**

Note that

$$\hat{\beta} = \frac{\widehat{\operatorname{Cov}}[X, Y]}{\widehat{\operatorname{Var}}[X]} \implies \hat{\rho}_{XY} = \hat{\beta} \sqrt{\frac{\widehat{\operatorname{Var}}[X]}{\widehat{\operatorname{Var}}[Y]}}.$$

We cannot use  $Var[X] = Var[X^*] + Var[\nu_X]$ .

Instead, use  $Cov[X^a, X^b] = Cov[X^* + \nu^a_X, X^* + \nu^b_X] = Var[X^*]$ . Thus,

$$\hat{\rho}_{XY}^{*} = \hat{\beta}^{*} \sqrt{\frac{\widehat{\mathsf{Cov}}[X^{a}, X^{b}]}{\widehat{\mathsf{Cov}}[Y^{a}, Y^{b}]}}$$

#### **Proposition 3**

 $\hat{\rho}_{XY}^*$  is consistent with an asymptotically normal distribution, where standard errors can be derived using the delta method.

These standard errors can be consistently estimated using a bootstrap to construct confidence intervals.

Assumption. MEs are *independent* across elicitations.

Q. How to design an experiment to achieve this?

- A. The paper suggests:
  - 1. Duplicated elicitations should use different numerical values.
  - 2. When using an MPL, the response grid should be constructed so that implied values are not the same.
  - 3. Duplicated items should be placed in different parts of the study.

#### • Project

- Allocate 100 or 200 tokens btw a safe option and a project (e.g., returning 3 tokens w.p. 0.4 or nothing otherwise).
- ?
- Qualitative
  - Self-rate, on a scale of 0 10, in terms of willingness to take risk.
  - ?
- Lottery menu
  - Choose btw six 50/50 lotteries with different stakes.
  - ?
- MPLs
  - E.g., 100 tokens w.p.  $\frac{10}{20}$ ; 150 tokens w.p.  $\frac{15}{30}$ .
- ▶ Overconfidence

► Compound and Ambiguity

	Raw Correlation			C	Corrected for ME		
	Project	Qualitative	Lottery	Project	Qualitative	Lottery	
Qualitative	0.26***			0.40***			
	(0.029)			(0.043)			
Lottery	0.47***	0.25***		0.71***	0.40***		
	(0.029)	(0.032)		(0.046)	(0.052)		
Risk MPL	0.19***	0.13***	0.22***	0.30***	0.19***	0.38***	
	(0.032)	(0.033)	(0.030)	(0.048)	(0.047)	(0.053)	

- 1. The corrected correlations are substantially higher.
- 2. Some measures are noticeably more correlated.
  - Project is most correlated with others (e.g., Project & Lottery).
  - MPL & Qualitative are least correlated.

Y: Competition D: Gender X: Controls for risk aversion and overconfidence

Consider a regression model:

$$\mathbf{Y} = \alpha \mathbf{D} + \mathbf{X}' \boldsymbol{\beta} + \boldsymbol{\varepsilon}.$$

Consider the model:

- Y\* = X\*;
- *D* and *X*<sup>\*</sup> are correlated;
  - Overconfidence & gender (?)
  - Risk aversion & gender (??)
- $X = X^* + \nu$ .

# We may have an erroneous conclusion that Y and D are correlated, even when controlling for X. $(P \circ eg, simulation)$

	Chose to Compete ( $N = 783$ )		
	(1)	(2)	(3)
Male	0.19***	0.11***	0.048
Risk aversion: MPL #1		0.042***	
Overplacement: CRT		0.026***	
Risk aversion: project #2			0.067***
Perceived performance: CRT			-0.042***

\* Guessed tournament rank, Tournament performance, Performance difference are controlled in (2) and (3).

- (1) and (2) replicate ?.
- A different set of controls in (3) provides different result.
  - Statistical significance of controls is not a good indicator of whether a trait is fully controlled for.

## **Three Approaches to Solve**

- 1. Include **multiple measures** for each of the possible controls X.
  - Cannot eliminate the effects of ME without a large enough number of controls. But how many?
- 2. Include **principal components** of the multiple controls.
- 3. **Instrument** each control with a duplicate.
  - Two controls are enough.

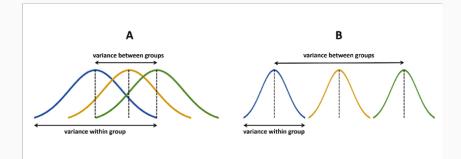
The paper suggests that the IV approach is preferable whenever feasible.

	Chose to Compete ( $N = 783$ )			
	(1)	(Sol 1)	(Sol 2)	(Sol 3)
Male	0.19***	0.050	0.041	0.0063
6 risk aversion controls		F = 4.9		
12 overconfidence controls		<i>F</i> = 1.8		
Five Principal components			F = 37	
Instrumental variables				$\chi^2_7 =$ 24

\* (Sol 1) has 76 controls in total including Guessed tournament rank, Tournament performance, Performance difference.

⇒ Estimated coefficients of gender variable is no more statistically significant.

# Analysis of Variance (ANOVA)



#### Figure 4 from ?

Suppose that there are *k* groups of interest.

#### Assumptions (?):

- 1. The data must be measured either on interval or ratio scale.
- 2. The samples must be independent.
- 3. The dependent variable must be normally distributed.
- 4. The population from which the samples have been drawn must be normally distributed.
- 5. The variances of the population must be equal

$$(\sigma_1^2 = \cdots = \sigma_k^2 = \sigma^2).$$

6. The errors are independent and normally distributed.

#### Hypothesis:

 $H_0: \mu_1 = \cdots = \mu_k.$  $H_a:$  At least one  $\mu_i$  is different. Suppose that there are *k* groups of interest.

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#### **One-Way ANOVA**

Consider a *between-subject* design (1 ~ k treatments). Each treatment j has  $n_j$  number of (i.i.d.) observations. Let  $n = \sum_{j=1}^{k} n_j$  be the total number of observations.

Define

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Define

$$\begin{split} &X_{ij}: i\text{-th observation in treatment } j\\ &\bar{X}_j = \frac{\sum_{i=1}^{n_j} X_{ij}}{n_j}: \text{ sample mean in treatment } j \ (j = 1, \dots, k).\\ &\bar{X} = \frac{\sum_{j=1}^k \sum_{i=1}^{n_j} X_{ij}}{n}: \text{ grand sample mean.} \end{split}$$

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Define

 $X_{ii}$ : *i*-th observation in treatment *j*  $\bar{X}_i = rac{\sum_{i=1}^{n_j} X_{ij}}{n}$ : sample mean in treatment j  $(j = 1, \dots, k)$ .  $\bar{X} = \frac{\sum_{j=1}^{k} \sum_{i=1}^{n_j} X_{ij}}{2}$ : grand sample mean.  $TSS = \sum_{i=1}^{k} \sum_{i=1}^{n_i} (X_{ii} - \bar{X})^2$ : Total sum of squares.  $SS_b = \sum_{i=1}^k n_i (\overline{X}_i - \overline{X})^2$ : Sum of squares between groups.  $SS_w = \sum_{i=1}^k \sum_{i=1}^{n_i} (X_{ii} - \overline{X}_i)^2$ : Sum of squares within groups. •  $TSS = SS_b + SS_w$ 

$$TSS = \sum_{j=1}^{k} \sum_{i=1}^{n_j} (X_{ij} - \bar{X})^2$$
: Total sum of squares .  
 $SS_b = \sum_{j=1}^{k} n_j (\bar{X}_j - \bar{X})^2$ : Sum of squares between groups.  
 $SS_w = \sum_{j=1}^{k} \sum_{i=1}^{n_j} (X_{ij} - \bar{X}_j)^2$ : Sum of squares within groups.

- $MSS_b = \frac{SS_b}{k-1}$ : Mean sum of squares for between groups.
- $MSS_w = \frac{SS_w}{n-k}$ : Mean sum of squares for within groups.

#### **Test statistic:**

$$F = \frac{MSS_b}{MSS_w} \sim F_{k-1,n-k}.$$

Under the null, both  $MSS_b$  and  $MSS_w$  are unbiased estimator of  $\sigma^2$ .

## If $H_0$ does not hold, then

- $MSS_b$  is NOT an unbiased estimator of  $\sigma^2$  (biased upward).
- $MSS_w$  is an unbiased estimator of  $\sigma^2$ .

▶ Details

Sources of variation	SS	df	MSS	F-value
Between groups	$SS_b$	k – 1	$MSS_b = \frac{SS_b}{k-1}$	$F = \frac{MSS_b}{MSS_w}$
Within groups			$MSS_w = \frac{SS_w}{n-k}$	
Total	TSS	n – 1		

## Example

#### Switch points from three different MPLs (MPL 0, MPL 1, MPL 2):

. anova switch_average treatment									
	Number of obs = Root MSE =	11: 1.1696:	-		0.0827 0.0669				
Source	Partial SS	df	MS	F	Prob>F				
Model	14.309397	2	7.1546983	5.23	0.0067				
treatment	14.309397	2	7.1546983	5.23	0.0067				
Residual	158.69244	116	1.3680383						
Total	173.00183	118	1.4661172						

 $\implies$  Switch points from at least one MPL are different.

## **Beyond One-Way ANOVA**

- Two-Way ANOVA: Compare more than one group
  - E.g., (stata) anova switch\_average treatment gender
     >> Screenshot
- Analysis of covariance (ANCOVA): Controls for covariates

## **Regression with Dummy Variables**

Regress Y on dummy variables can do the same thing!

For example,

Switch<sub>i</sub> = 
$$\beta_0 + \delta_1 D_{i,1} + \delta_2 D_{i,2} + \varepsilon_i$$

where

$$D_{i,k} = \begin{cases} \text{o if MPL o} \\ 1 \text{ if MPL } k \end{cases}$$

Source	SS	df	MS		er of obs	3 = =	119 5,23
Model Residual	14.3093965 158.692438	2 116	7.15469827 1.36803826	R-squ	> F	=	0.0067 0.0827 0.0669
Total	173.001834	118	1.46611724	-	-	=	1.1696
switch_ave~e	Coef.	Std. Err.	t	P> t	[95% (	Conf.	Interval]
treatment 1 2	7929842 2035062	.2537463 .269831		0.002 0. <b>45</b> 2	-1.2955 73794		2904076 .330928
_cons	2.682317	.1804781	14.86	0.000	2.3248	858	3.039777

. reg switch average i.treatment

- 1. Switch points btwn MPLO and MPL1 are significantly different.
- 2. Switch points btwn MPLo and MPL2 are not sig. different.

# Discussion

- 1. We can put more structures when regressing w/ dummy variables.
  - Control variables, cluster se, nonlinear regression, ...
- 2. When regressing w/ dummy variables, we need a *control* treatment.
  - E.g., MPL1 vs MPL2?
  - If we want to compare two groups, maybe do pairwise comparison with corrections?

My takeaways are...

- To show the *overall* difference across multiple groups, use **ANOVA**.
- To put more *structures* (control variables, cluster se, nonlinear regression), regress with **dummy variables** with a proper specification.
  - E.g., we often do *t*-test to show the overall difference between two groups, and then run regressions to have further analysis.

# The End

# Appendix

- Overestimation and overplacement
  - How many they think they answered correctly.
  - Where they think they are in the performance distribution of all participants
- Overprecision
  - How confident they are of their guess (six-point qualitative scale).
- Perception of academic performance
  - Where in the grade distribution of their entering cohort they belieive they would fall over the next year.

▶ Caltech Cohort Study: Risk measures

## Appendix

## Compound MPL

- Same as MPL except that the number of balls is uniformly drawn.
- Ambiguous MPL
  - Same as MPL except that the composition of the urn was chosen by the dean of undergraduate students of Caltech.

Caltech Cohort Study: Risk measures

## **Appendix: Simulated Example**

Y: Participation in dangerous sports D: Gambling X: Risk attitude (experimentally measured)

Consider a model:

- Y\* = X\*;
  - $X^* \sim N[0, 1]$  and  $Y = Y^* + \zeta$  where  $\zeta \sim N[0, 1]$ .
- $\textit{D} = \textit{O.5} \cdot \textit{X}^* + \eta$  where  $\eta \sim \textit{N[O, O.9]}$ ;
- $X = X^* + \nu$  where  $\nu \sim N[0, \sigma_{\nu}^2]$ .

Consider a regression model:

$$\mathbf{Y} = \alpha \mathbf{D} + \beta \mathbf{X} + \varepsilon$$



#### Tabelle 1: Simulated Regressions

ME as a Percent of Var[X], i.e., $\frac{\sigma_{\nu}^2}{\sigma_{\nu}^2 + \sigma_{x*}^2}$							
	0%	10%	20%	30%	40%	50%	
â	.00	.06	.11	.16	.21*	.26***	
α	(.11)	(.11)	(.12)	(.12)	(.12)	(.12)	
Â	1.00***	.87***	.75***	.64***	.54***	.44***	
ρ	(.12)	(.11)	(.11)	(0.10)	(.10)	(.09)	

True model:  $\alpha = 0$  and  $\beta = 1$ .

➡ Model

## **Appendix: F-statistic for One-Way ANOVA**

Consider  $X_{ij} = \mu_j + \varepsilon_{ij}$ ,  $\varepsilon_{ij} \sim N(0, \sigma^2)$  and independent. We can rewrite it as

$$X_{ij} = \mu + \alpha_j + \varepsilon_{ij}$$

where  $\mu = \frac{1}{k} \sum_{j=1}^{k} \mu_j$ , and  $\alpha_j$  is called sample effect. Under  $n_j = m$ , we have

$$\mathsf{E}[\mathsf{SS}_b] = (k-1)\sigma^2 + m\sum_{j=1}^k \alpha_j^2 \quad \text{and} \quad \mathsf{E}[\mathsf{SS}_w] = k(m-1)\sigma^2.$$

Hence,  $MSS_b$  is an unbiased estimator of  $\sigma^2$  only if the null  $(\alpha_1 = \cdots = \alpha_k = 0)$  is true, while  $MSS_w$  is an unbiased estimator regardless of the null. In particular,  $MSS_b$  gets larger as  $\alpha_i$  increases.

Since  $MSS_b/\sigma^2 \sim \chi^2_{k-1}$ ,  $MSS_w/\sigma^2 \sim \chi^2_{n-k}$ , and they are independent (by Cochran theorem),  $F = \frac{MSS_b}{MSS_w} \sim F_{k-1,n-k}$ .  $\blacktriangleright$  Slide: One-Way ANOVA

. anova switch_average t	reatment gender				
	Number of obs = Root MSE =	11 1.0927	-		0.0734 0.0484
Source	Partial SS	df	MS	F	Prob>F
Model	10.503141	3	3.501047	2.93	0.0367
treatment gender	10.37179 .00133147	2 1	5.1858948 .00133147	4.34 0.00	0.0153 0.9734
Residual	132.55193	111	1.1941615		
Total	143.05507	114	1.254869		

Slide: Beyond One-Way ANOVA



# Literatur