

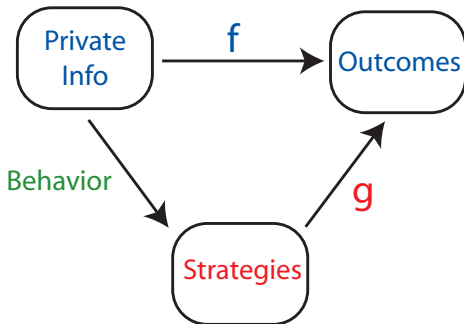
# Designing Stable Mechanisms for Economic Environments

P.J. Healy (OSU)   L. Mathevet (UT Austin)

April 4th, 2009  
Decentralization Conference

Behavioral

Mechanism Design

BehavioralMechanism Design

Objective: Design a game so that agents reach some desired objective in equilibrium

# Behavioral Mechanism Design

1. Starting point: Groves & Ledyard 1977
  - 1a. Nash implementation
  - 1b. 'Economic' Environments:  
Continuity, complexity (message space size), etc.  
Differentiability
2. Lesson from experiments: Stability matters
  - Chen & Plott 1996: **'stability' matters**
  - Chen & Tang 1998: **supermodularity**
  - Arifovic & Ledyard 2003: **something weaker**
  - Healy 2006: **dominant diagonal? specific dynamic?**
  - Arifovic & Ledyard 2008: **even weaker...**
  - Current state of knowledge: supermodularity is sufficient.

## This Paper

- 1 Understand how to develop G-L-like mechs.
  - 2 Add 'stability' to the design constraints.
- Economic Environment: Two commodities  
 $x_i = \text{numéraire}$ ,  $y_i = \text{private or public good}$
  - SCC: Walrasian or Lindahl equilibria (Hurwicz '79)
  - Continuously diff'bl mechanisms with 'small' strategy spaces

**Theorem 1:** Green-Laffont-type necessary cond'n:

$$\text{tax}_i(m) = \text{price}_i(m_{-i})y_i(m)$$

**Theorem 2:** Impossibility results for 1-dimensional  $m$ :

WE: No mechanism. LE: No 'stable' mechanism.

**Theorem 3:** Convert any mechanism into a stable mechanism by adding a dimension to  $\mathcal{M}$

# The Economic Environment

- Agents:  $i \in \{1, 2, \dots, n\}$ .
- Work with net trades; no consumption set boundaries
- Agent  $i$ 's endowment:  $\omega_i = (0, 0)$ .
- Net trade vector  $z_i = (x_i, y_i)$ 
  - $x_i \in \mathbb{R}$ : numeraire good
  - $y_i \in \mathbb{R}$ : non-numeraire good (pub. or pvt)
- Agent  $i$ 's type:  $\theta_i \in \Theta_i$  (complete information.)
- Later: QSL Preferences:  $v_i(y_i|\theta_i) + x_i$ .
  - $v_i$  is differentiable, strictly concave.

## Walrasian & Lindahl Equilibrium

A Walrasian equilibrium is  $(z^*, p^*)$  such that

- (1)  $\sum_i z_i^* = 0$ ,
- (2) each  $z_i^*$  maximizes  $u_i$  s.t.  $x_i + p^* y_i \leq 0$ .

Public good: Set  $c(y) = \kappa y$ .

A Lindahl equilibrium is  $(z^*, p_1^*, \dots, p_n^*)$  such that

- (1)  $\sum_i x_i^* + \kappa y^* = 0$ ,
- (2) each  $z_i^*$  maximizes  $u_i$  s.t.  $x_i + p_i^* y_i \leq 0$ , and
- (3)  $(\sum_i p_i^*)y - \kappa y$  is maximized at  $y^*$ .

Walrasian and Lindahl correspondences:  $f : \Theta \rightarrow \mathcal{Z}$

# Mechanisms

- Real-message mechanisms:
  - Strategy space:  $\mathcal{M}_i = \mathbb{R}^{K_i} \forall i$
  - Outcome functions:  $(y_i(m), x_i(m))_i$
- Given a mechanism  $(\mathcal{M}, h)$ , the Nash correspondence  $\nu : \Theta \rightarrow \mathcal{M}$  identifies the set of Nash equilibria for each  $\theta$ .
- A mechanism  $(\mathcal{M}, h)$  implements a social choice correspondence if  $h(\nu(\theta)) = f(\theta)$  for all  $\theta$ .



# Supermodularity & Stability

Previous literature: supermodularity  $\Rightarrow$  stability.

Supermodularity:

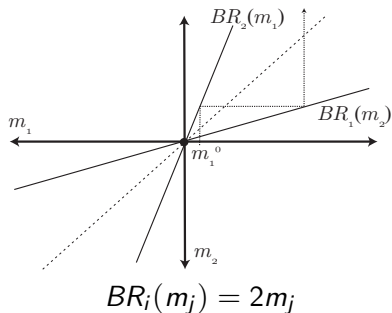
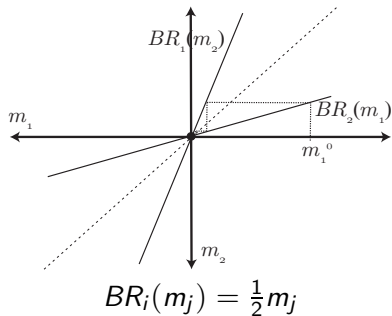
- 1  $\frac{\partial^2 u_i}{\partial m_{ik} \partial m_{il}} \geq 0$  for all  $i, k \neq l$ .
- 2  $\frac{\partial^2 u_i}{\partial m_{ik} \partial m_{jl}} \geq 0$  for all  $i \neq j, k, l$ .
- 3 Strategy space is a **closed interval**.

Milgrom & Roberts: 'adaptive dynamics' converge to  $[\underline{NE}, \overline{NE}]$

First 2 conditions: increasing BR curves.

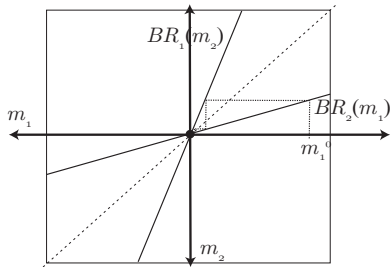
Last condition: ignored in mechanism design!! Problem??

## The Power of Supermodularity

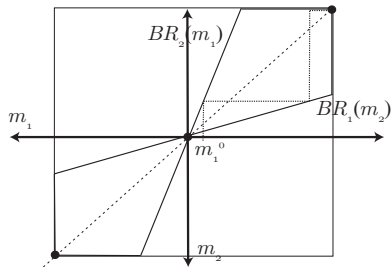


Both games are “supermodular”.  
Left game is stable, right is not.  
Slope of BR curves matters!

# The Power of Supermodularity



$$BR_i(m_j) = \frac{1}{2}m_j$$



$$BR_i(m_j) = 2m_j$$

Unstable game: boundaries create 'bad' (stable) corner equilibria.  
'Stability' property of supermodularity vacuous here.

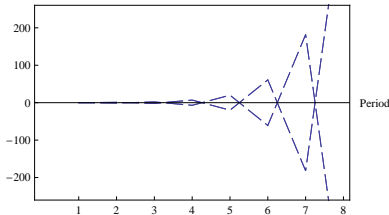
## “Counter-Example” Mechanism

Assume  $v_i''(\cdot|\theta_i) \in [-M, 0)$  for all  $\theta \in \Theta$ . Choose

$$y(m) = \sum_{i=1}^{n/2} m_i - \sum_{i=n/2+1}^n m_i$$

$$q_i(m) = \begin{cases} \frac{\kappa}{n} - \gamma \sum_{j \neq \{i, i+\frac{n}{2}\}} m_j & \text{if } i \leq n/2 \\ \frac{\kappa}{n} + \gamma \sum_{j \neq \{i, i+\frac{n}{2}\}} m_j & \text{if } i > n/2. \end{cases}$$

Supermodular if  $\gamma > M$ . But best response dynamic:



# Contractive Mechanisms

Van Essen's suggestion:

- Can we make mechanisms with BR curves that are contraction mappings?
- $\|BR(x) - BR(y)\| \leq \alpha \|x - y\|$  for  $\alpha \in (0, 1)$ .
- For now, assume BR is single-valued.

## Definition

A mechanism is contractive on  $\Theta$  if  $BR$  is non-empty, closed, and bounded, and for every  $\theta \in \Theta$  there exists some  $\alpha \in (0, 1)$  such that for every  $m, m' \in \mathcal{M}$ ,

$$\|BR(m') - BR(m)\| \leq \alpha \|m' - m\|.$$

## Does Contractive Imply Stable?

- $\overline{NE} = [\underline{m}^*, \overline{m}^*]$
- Learning dynamic:  $\{m(t)\} \subset \mathcal{M}$
- Best response:  $BR : \mathcal{M} \rightarrow \mathcal{M}$
- $\overline{H}(t', t) = [\min\{m(t'), \dots, m(t)\}, \max\{m(t'), \dots, m(t)\}]$
- $\overline{BR}(\mathcal{M}') = [\inf BR(\mathcal{M}'), \sup BR(\mathcal{M}')]$
- $\overline{BR}^*(\mathcal{M}') = [\min(\overline{BR}(\mathcal{M}') \cup \overline{NE}), \max(\overline{BR}(\mathcal{M}') \cup \overline{NE})]$
- **Adaptive Best Response Dynamic:**  
( $\forall t'$ )( $\exists t''$ )( $\forall t \geq t''$ )  $m(t) \in \overline{BR}^*(\overline{H}(t', t - 1))$ .

**Theorem:** If  $\{m(t)\}$  is an ABR Dynamic and  $BR(\cdot)$  is contractive then  $m(t)$  converges to  $\overline{NE}$ .

## Back to Mechanisms

OK... how can we make a mechanism contractive?

Step 1: Understand how mechanisms look & feel.

Trivial Observation:

Every mechanism's numeraire outcome functions can be written as

$$x_i(m) = - \underbrace{q_i(m_{-i})}_{\text{'Price'}} \underbrace{y_i(m)}_{\text{'Qty'}} - \underbrace{g_i(m)}_{\text{'Penalty'}}.$$

Note: 'Price-taking' assumption

## Groves-Ledyard 1977

$$m_i \in \mathbb{R}^1$$

$$y(m) = \sum_i m_i$$

$$q_i(m_{-i}) = \frac{\kappa}{n}$$

$$g_i(m) = \frac{\gamma}{2} \left[ \frac{n-1}{n} (m_i - \mu_{-i})^2 - \sigma_{-i}^2 \right]$$

$$\mu_{-i} = \frac{1}{n-1} \sum_{j \neq i} m_j \quad \sigma_{-i}^2 = \frac{1}{n-2} \sum_{j \neq i} (m_j - \mu_{-i})^2$$

Notes:

- Does not implement Lindahl allocations
- May not be individually rational (see Hurwicz 79)
- Free parameter  $\gamma$  can guarantee stability\*



$$m_i \in \mathbb{R}^1$$

$$y(m) = \sum_i m_i$$

$$q_i(m_{-i}) = \frac{\kappa}{n} + m_{i+1} - m_{i+2}$$

$$g_i(m) \equiv 0$$

Notes:

- Implements Lindahl allocations ( $\Rightarrow$  IR)
- Uses only one dimension
- Agents are 'price-taking'
- "Wildly" unstable

$$m_i = (s_i, z_i) \in \mathbb{R}^2$$

$$y_i(m) = s_i - \frac{1}{n-1} \sum_{j \neq i} s_j$$

$$q_i(m_{-i}) = -\frac{1}{n-1} \sum_{j \neq i} z_j$$

$$g_i(m) = \left( z_i - \frac{1}{n-1} \sum_{j \neq i} z_j \right)^2 + S_i(m_{-i})$$

Notes:

- Implements Walrasian allocations using two dimensions
- $g_i = 0$  in equilibrium
- Agents are 'price-taking'
- No free parameter; may not be stable

$$m_i = (s_i, z_i) \in \mathbb{R}^2$$

$$y(m) = \sum_i s_i$$

$$q_i(m_{-i}) = \frac{\kappa}{n} - \sum_{j \neq i} s_j + \frac{1}{n} \sum_{j \neq i} z_j$$

$$g_i(m) = -\frac{1}{2} (z_i - y(m))^2$$

Notes:

- Implements Lindahl using two dimensions
- $g_i = 0$  in equilibrium
- Agents are 'price-taking'
- Globally stable (adjustment process) with QSL prefs

$$m_i = (s_i, z_i) \in \mathbb{R}^2$$

$$y(m) = \sum_i s_i$$

$$q_i(m_{-i}) = \frac{\kappa}{n} - \gamma \sum_{j \neq i} s_j + \frac{\gamma}{n} \sum_{j \neq i} z_j$$

$$g_i(m) = -\frac{1}{2} (z_i - y(m))^2 + \frac{\delta}{2} \sum_{j \neq i} (z_j - y(m))^2$$

Notes:

- Implements Lindahl using two dimensions
- $g_i = 0$  in equilibrium
- Agents are 'price-taking'
- Induces supermodular\* game with QSL prefs

## Others...

Other mechanisms:

- de Trenqualye 1989
- Vega-Redondo 1989
- Kim 1996
- Corchon & Wilkie 1996

In all of these...

- Implement Lindahl using two dimensions
- $g_i = 0$  in equilibrium
- Agents are 'price-taking'

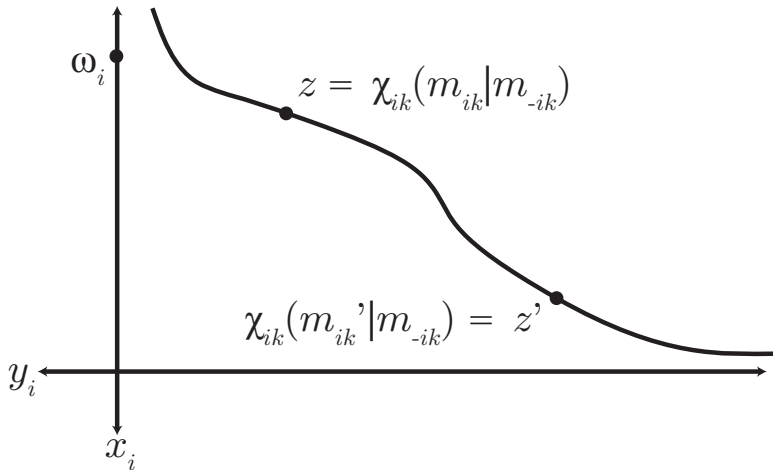
# Eerie Similarities

Why are these mechanisms so similar?

How do they work?

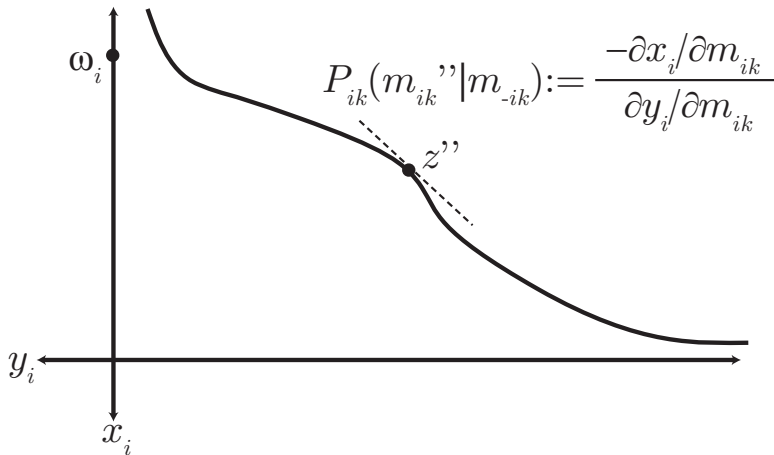
How much freedom is there to play with them?

## The Graphical View



What you can achieve by changing  $m_i$  (given  $m_{-i}$ )

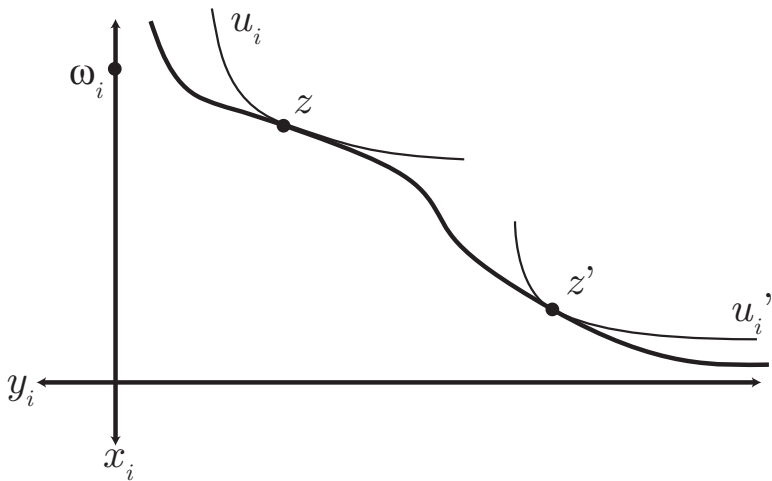
## The Local Price



Slope of  $\chi_i$  is the 'local price'.

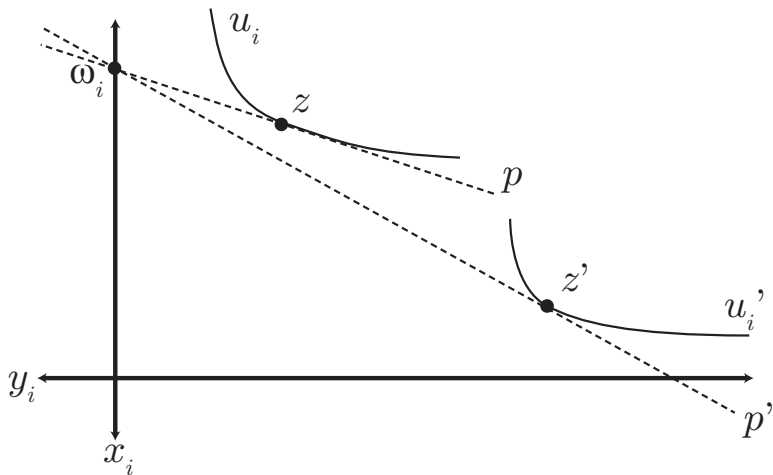


# Nash Equilibrium Points



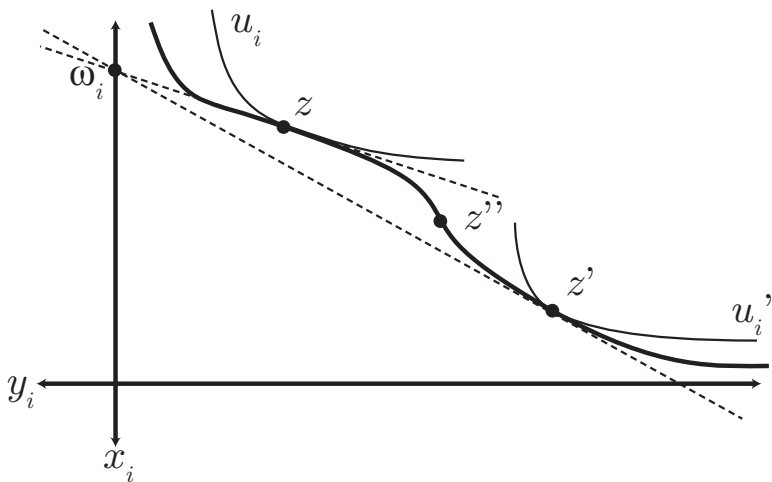
Possible Nash equilibrium points given  $u_i$  or  $u'_i$ .

## Walrasian Allocations



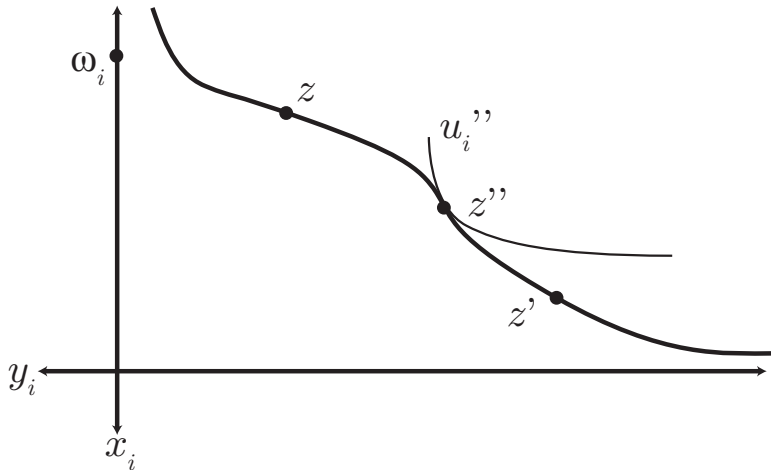
Possible Walrasian allocations given  $u_i$  or  $u_i'$ .

## Nash Implementation



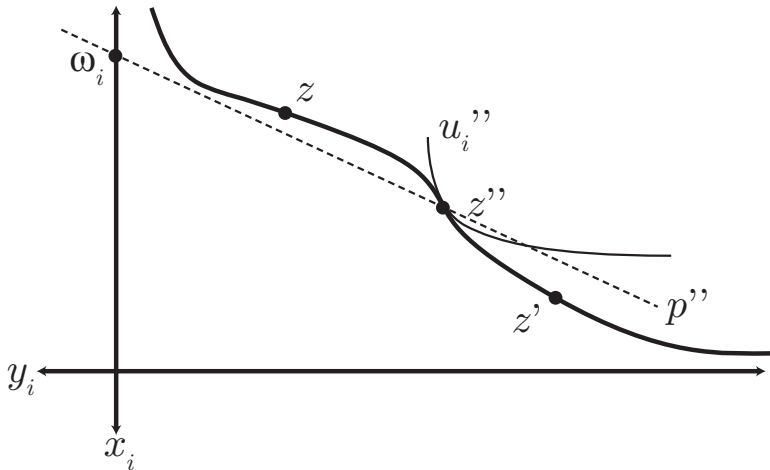
**Triple tangency** is necessary for NE outcome to be WE.

## 'Bad' Nash Equilibria



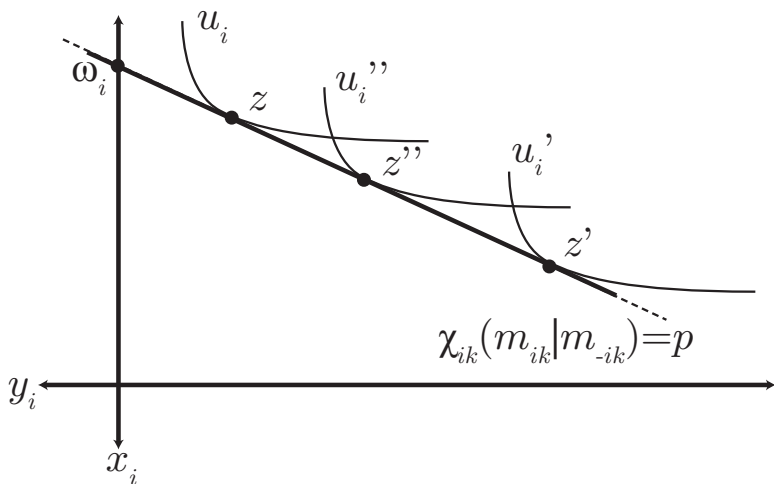
Rich-enough type space  $\Rightarrow$  ANY  $m$  is a NE.

## 'Bad' Nash Equilibria



But now the mechanism doesn't implement Walrasian allocations!

## The Necessary Condition



Only way to avoid 'bad' equilibria:  $t_i(m) = q_i(m_{-i})y_i(m)$ .

## Conclusion So Far

- If every strategy is an equilibrium, all equilibrium outcomes need to be on a budget hyperplane.
- Continuity: can't move between budget hyperplanes without introducing bad equilibria.
- Back to 'price taking'

## Needed Assumptions

### Assumption

*The mechanism's outcome function is  $C^2$ .*

### Assumption

*$\partial y_i / \partial m_i$  bounded away from zero.*

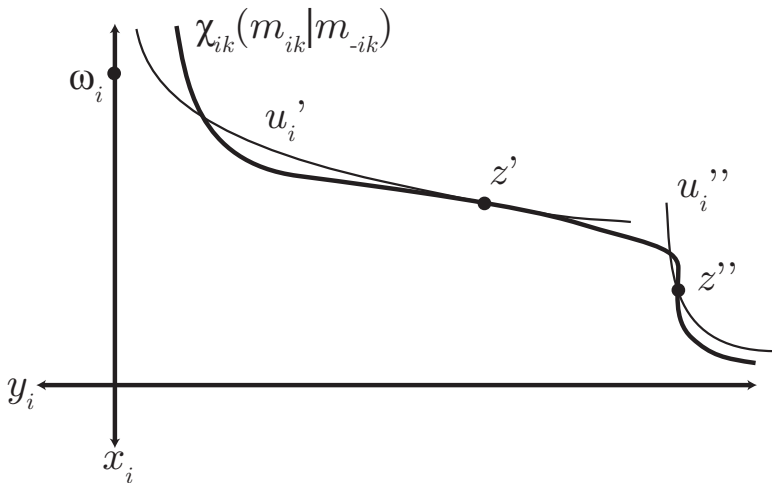
### Assumption

*All  $m$  are NE for some  $\theta$ .*

*(This requires joint assumptions on the mechanism and  $\Theta$ .)*

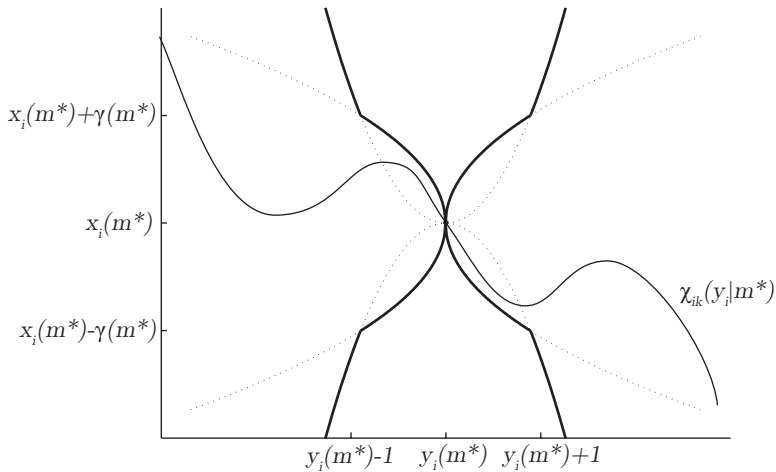


## Needed Assumptions



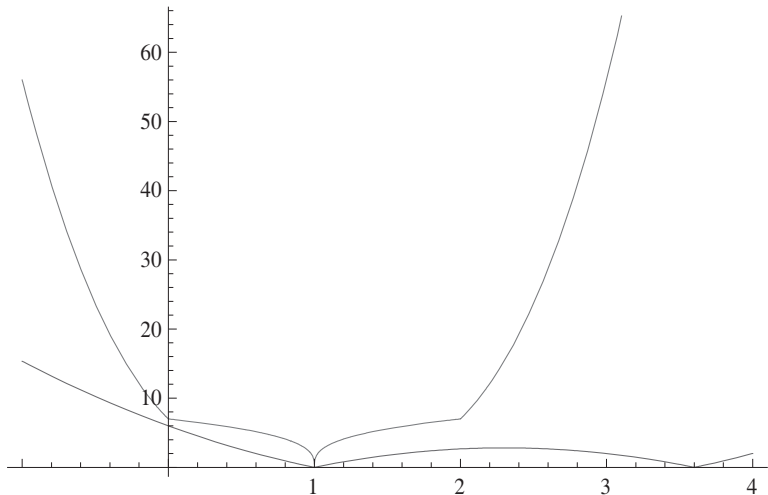
Local & global steepness of mech. vs. prefs.

## 'Synthetic' Bounds



Messy, but does the job.

## The Bounds At Work



Bounds for the Groves-Ledyard mechanism.

# Assumptions

Ready to formalize this theorem...

- A1: (Differentiability)  $y_i(m)$ ,  $x_i(m)$  are all twice continuously differentiable.
- A2: (Responsive  $y_i$ )  $\partial y_i(m) / \partial m_{ik}$  is bounded away from zero. (Keeps  $\chi_{ik}$  from going vertical.)
- A3: (Rich Domain & Regularity) All  $m$  are NE for some  $\theta$ .

# The Necessary Condition

## Theorem

Take any type space  $\Theta$  and 1-dimensional mechanism satisfying A1-A3. If the mechanism Nash implements the Walrasian or Lindahl allocations, it must be that

$$x_i(m) \equiv -q_i(m_{-i})y(m).$$

(Thus,  $g_i(m) \equiv 0$ .)

Intuition:  $q_i$  is a 'fixed' price for  $i$ . Since  $y_i$  is bijective in  $m_i$ ,  $i$  can pick any  $y_i$ . Thus, he picks

$$\max_{y_i} u_i(-q_i(m_{-i})y_i, y_i)$$

# One-Dimensional Walrasian Mechanisms

## Theorem

*Under A1-A3 there do not exist any one-dimensional mechanisms that implement the Walrasian correspondence.*

## Proof.

- Need  $q_1(m_{-1}) \equiv q_2(m_{-2}) \equiv \dots \equiv q_n(m_{-n})$
- Only possible if all  $q_i$  are constant.
- $p(\Theta)$  is not a singleton; a contradiction.



cf. Reichelstein & Reiter & dimensionality results.

# One-Dimensional Lindahl Mechanisms

## Assumption (A4)

For all  $\theta \in \Theta$ ,  $u_i(x_i, y_i | \theta_i) = v_i(y_i | \theta_i) + x_i$   
with  $v_i' > 0$  and  $v_i'' \in (-B, 1/B)$  for some  $B > 0$ .

## Proposition

*Under A1-A4 there are no one-dimensional contractive mechanisms that implement the Lindahl correspondence.*

## Higher-Dimensional Mechanisms

Can we make every message a Nash equilibrium?

- Start with any 1-dim mechanism  $(y, x_1, \dots, x_n)$ .
- Add 2nd dimension:  $m_i = (r_i, s_i)$
- Let  $\tilde{y}(r) = y(r)$
- Set  $\tilde{x}_i(r, s) = x_i(r) - |s_i|$
- If  $s_i \neq 0$  it's not a NE for any  $\theta$

No 'linearity theorem' out of equilibrium  $\Rightarrow$  more freedom



## Necessary Conditions: More Dimensions

- Let  $\mathcal{M}_i = \mathcal{R}_i \times \mathcal{S}_i$  so that  $y : \mathcal{R} \rightarrow \mathbb{R}$ .
- What  $(r, s)$  can never be a Nash equilibrium?
- $U_i(r, s) = v_i(y(r)|\theta_i) - q_i(r, s)y(r) - g_i(r, s)$
- Thus,  $s_i^*(r, s_{-i})$  solves  $\min_{s_i} q_i(s, r) * y(r) + g_i(s, r)$ .
- Designer can calculate NE of the 'tax-minimizing game'  $\forall r$ .

Note:  $(r, s)$  is NOT a NE if:

- ①  $s$  is not a NE of the tax-minimizing game, or
- ②  $P_{ik}(r, s) \neq P_{il}(r, s)$  for some  $i, k, l$ .

### Assumption (A3')

*If  $m$  does not satisfy either of the above then  $m$  is a NE for some  $\theta$ .*

## More Dimensions

### Theorem

*Under A1, A2, and A3', for any  $(r, s)$  on NE manifold,*

$$x_i(r, s) = -q_i(r, s)y_i(r) - g_i(r, s),$$

*where*

$$\frac{dq_i(r, s^*(r))}{dr_i} = 0$$

*and*

$$g_i(r, s) = 0$$

*along the equilibrium manifold.*

## Stable Mechanism Recipe

Recipe for designing a contractive mechanism:

- 1 Need bounded concavity ( $v_i'' \in (-B, -1/B)$ ),
- 2 Start with  $U_i(r, s) := v_i(y(r)) - q_i(r, s)y(r) - g_i(r, s)$
- 3 Define best response functions ( $\rho_i(r_{-i}, s_{-i}), \sigma_i(r_{-i}, s_{-i})$ ).
- 4 Write down two FOCs:

$$\frac{\partial U_i(\rho_i, \sigma_i, r_{-i}, s_{-i})}{\partial r_i} \equiv \frac{\partial U_i(\rho_i, \sigma_i, r_{-i}, s_{-i})}{\partial s_i} \equiv 0$$

- 5 Differentiate both sides (I.F.T.) and solve system for

$$\left( \frac{\partial \rho_i}{\partial r_j}, \frac{\partial \rho_i}{\partial s_j}, \frac{\partial \sigma_i}{\partial r_j}, \frac{\partial \sigma_i}{\partial s_j} \right)$$

## Stable Mechanism Recipe

For example:

$$\frac{\partial \rho_i}{\partial r_j} = \frac{\frac{\partial^2 g_i}{\partial s_i^2} \left( -v_i'' \frac{\partial y}{\partial r_i} \frac{\partial y}{\partial r_j} + \frac{\partial y}{\partial r_i} \frac{\partial q_i}{\partial r_j} + \frac{\partial^2 g_i}{\partial r_i \partial r_j} \right) - \frac{\partial^2 g_i}{\partial r_i \partial s_i} \frac{\partial^2 g_i}{\partial s_i \partial r_j}}{\left( \frac{\partial^2 g_i}{\partial r_i \partial s_i} \right)^2 + v_i'' \left( \frac{\partial y}{\partial r_i} \right)^2 \frac{\partial^2 g_i}{\partial s_i^2} - \frac{\partial^2 g_i}{\partial r_i^2} \frac{\partial^2 g_i}{\partial s_i^2}}$$

- 6 Find parameterized functions such that when some parameter gets big,
  - a  $\sum_{j \neq i} \left( \left| \frac{\partial \rho_j}{\partial r_i} \right| + \left| \frac{\partial \sigma_j}{\partial r_i} \right| \right) < 1$  and  $\sum_{j \neq i} \left( \left| \frac{\partial \rho_j}{\partial s_i} \right| + \left| \frac{\partial \sigma_j}{\partial s_i} \right| \right) < 1$ ,
  - b  $g_i = 0$  in equilibrium, and
  - c  $\sum_i q_i = \kappa$  in equilibrium.
- 7 Give up and hire an RA to do it.

## A Contractive Lindahl Mechanism

$$y(r) = \sum_i r_i$$

$$q_i(r_{-i}, s_{-i}) = \left(\frac{\kappa}{n} + r_{i-1} - r_{i+1}\right) + \delta \frac{n-1}{n^2} \left(s_{i+1} - \frac{1}{n} r_{i-1}\right)$$

$$g_i(r, s) = \frac{1}{2} \left(s_i - \frac{1}{n} r_{i-1}\right)^2 + \frac{\delta}{2} \left(s_{i+1} - \frac{1}{n} r_i\right)^2$$

### Theorem

*This implements Lindahl equilibria. If  $\delta$  is sufficiently large it becomes contractive.*

(In fact, this is a 'stabilized' Walker mechanism.)

## A Contractive Walrasian Mechanism

$$y_i(r) = (r_{i-1} - r_{i+1}) - \frac{\delta}{n} \left( s_{i+1} - \frac{n+1}{n} r_i \right)$$

$$q_i(s_{-i}) = \frac{1}{n-1} \sum_{j \neq i} s_j$$

$$g_i(r, s) = \left( s_i - \delta \frac{n+1}{n^2} \sum_j r_j \right)^2$$

### Theorem

*This implements Walrasian equilibria. As  $\delta$  gets large it becomes contractive.*

The role of  $y_i$  and  $q_i$  'reverse' from Lindahl.

## Notes on this Procedure

- Stability demands large parameter values. Is this useful?
- Can we make an anonymous contractive mechanism?
- Contractive  $\Rightarrow$  unique equilibrium.
  - What if SCC isn't single-valued?
  - Note: contractiveness depends on  $\Theta$ .
- Van Essen et al. experiments on “supermodularity”
- Fact remains: supermodularity  $\Rightarrow$  stability in the lab
  - Why??
  - Were those mechs. contractive for the chosen prefs?
  - Is there something else about supermodularity?

# Final Thoughts

Further reading:

- Reichelstein & Reiter 1988: Some of the same ideas.
  - Brock 1980 & G-L 1987: Sufficiency
  - Mathevet 2008: Supermodular Mechanism Design
  - Van Essen 2009 & Van Essen, Lazzati & Walker 2008
- 
- Ultimate goal: practical mechanism design
  - Conversation between experiments & theory.



The End